



Biosecurity Threat Management

# Better Biosecurity for the Renewable Energy Transformation

Wednesday 27th November

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# Agenda

About ExoFlare

Biosecurity Challenge

How it works

- For Farmers
- For Visiting Companies
- Benefits



# About ExoFlare

Specialist Biosecurity Threat Management company

Proven solution across biosecure livestock sectors

Known and trusted entity by jurisdictions, but  
unambiguously champions for industry

Investor base - agriculture, biosecurity, national  
security and retailers





**~37%**

**~50%**



of Pork production by volume in  
Australia is *protected with ExoFlare*

of Chicken Growers  
in Australia are *protected with  
ExoFlare*



# Leadership Team



**Adrian Turner**

- CEO CSIRO Data61
- Co-Chair Austcyber
- Co-founder, CEO Mocana (US) - cybersecurity for critical infrastructure



**Chris Aitken**

- CEO SaltGrid
- Partner, US Strategy Practice Lead, KPMG
- Partner, eCommerce & Strategy Lead, Andersen



**Andrea Koch**

- Digital Ag specialist
- NFF Board, led Farm Data Code
- Telco PM background



**Richard Webby**

- Managing Director, Optus Digital
- CTO Scentre Group
- Head of Tech Disney Theme Parks

## + Other team members

- Data61 GraphML Stellargraph team
- Enterprise and consumer software experience



# Biosecurity Challenge

During 'Peacetime'

*Everyone is responsible for minimising risk*

- Farmers/Land Owners/Managers

Place-based Biosecurity Management Plan

- Others wanting access - Movers/Visitors

'Come Clean, Go Clean'

Biosecurity Management Plan

Remain 'low-risk' when moving between and entering properties

During an EAD/EPPR

*Jurisdiction is responsible*

- Destruction, Disposal, Decontaminate
- Destruction, Clean-Up, Disinfection
- Track and trace for movement permitting
- Issue movement permits
- Worst case Animal Diseases - FMD, LSD, H5N1
- Worst case Plant Diseases - e.g. Tomato Brown Rugose Fruit Virus (ToBRFV)



*Transmission & Generation Companies who want to access farms, need*

*i) **proof for farm/land owners** that they are minimising risk and not spreading weeds/pests/diseases, and*

*ii) **compliance with place-based Biosecurity Management Plans**, so that...*

### During 'Peacetime'

...they have **social licence** to enter farms/properties under protection of a Farm Biosecurity Management Plan

...subcontractors can know they are protected

### During an EAD/EPPR

...they can **continue to operate** (be issued with movement permits to enter properties)

because place-based data will be used by Jurisdictions for movement permitting

# STOP

## YOU MUST CHECK-IN BEFORE ENTERING



Scan QR or visit [www.exoflare.io/](https://www.exoflare.io/)

# ExoFlare.

### Poultry Farm

Contact:

**A Biosecurity Management Plan applies to this place. Failure to comply with the Biosecurity Management Plan may be an offence under the NSW Biosecurity Act 2015.**

#### HOW TO SIGN IN



Scan the QR code with your camera app



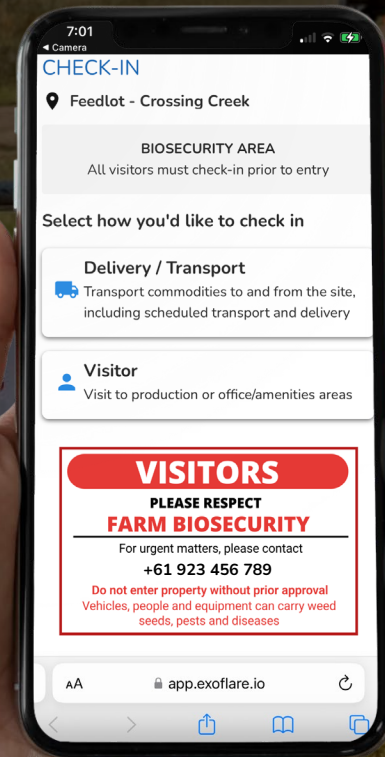
Follow the prompts and fill in the form

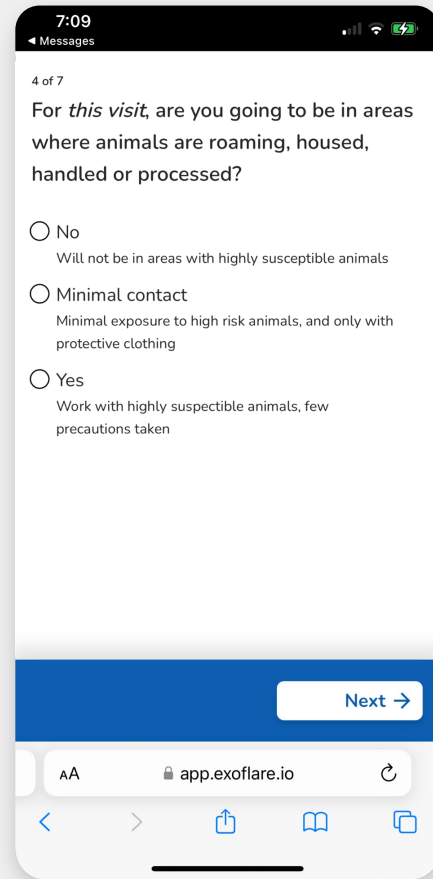
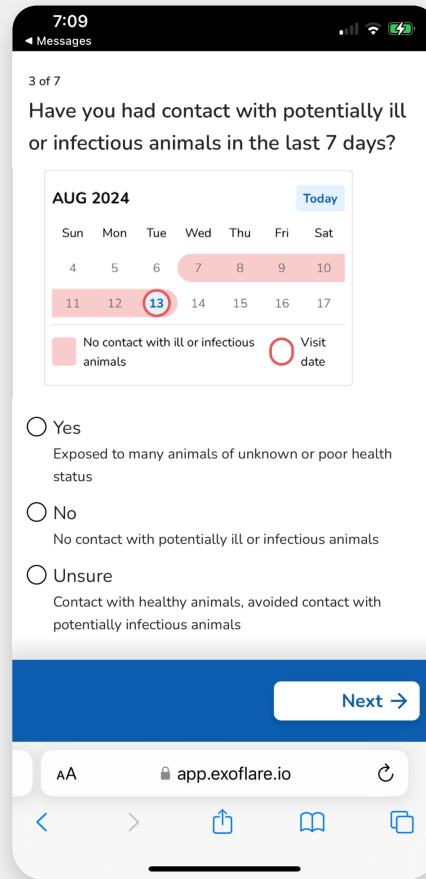
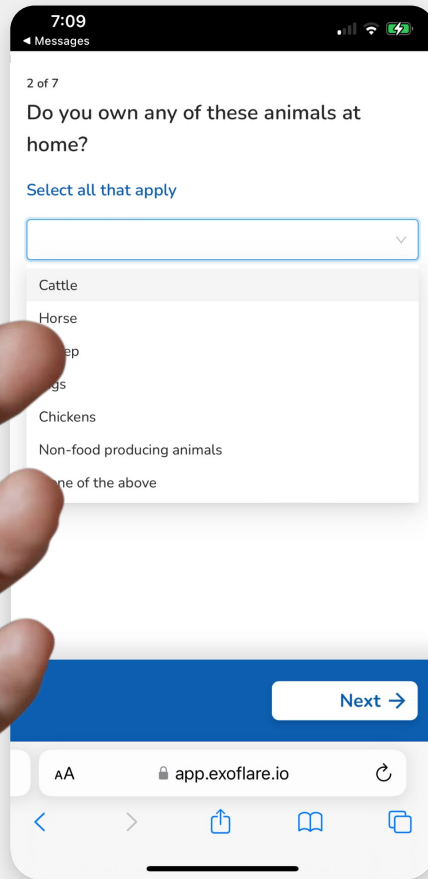
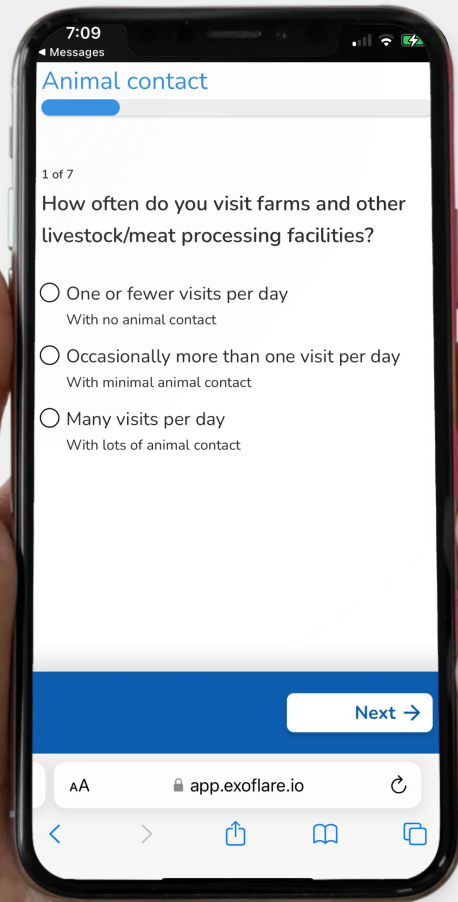
Check-in is a requirement of the Biosecurity Management Plan. You may obtain a copy of the plan by checking in to contact the site. Vehicles, people and equipment can carry weeds, seeds, pests and diseases.



# ExoFlare.

## How it *works*





7:09  
Messages


## Vehicle details

6 of 7

Did you drive to get to the feedlot?

No Yes

What's the vehicle registration number?

 C00Y11

Is the vehicle *going to* any areas\* where animals are roaming, housed, handled or processed on this visit?

Yes No Unsure

\* For example: places near animals on farms.

← Previous Next →

AA app.exoflare.io

7:09  
Messages

Has the vehicle *been to* any area where animals are roaming, housed, handled or processed?

Yes No Unsure

← Previous Next →


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7:09  
Messages

Please confirm that the vehicle has been cleaned and disinfected

No Yes

If you are unsure, select No and provide more details



Only vehicles that are clean and disinfected are allowed on areas where animals are roaming, housed, handled and processed at Andrea P/L sites

← Previous Next →

AA app.exoflare.io

7:09  
Messages

Are you bringing any equipment or personal belongings onto the feedlot?

No Yes

Will the equipment be used near animal or feed areas?

- ☒ No animal contact  
Equipment kept away from animal or feed areas
- ☐ Minimal animal contact  
Supplies and equipment used in areas of minimal animal or feed contact
- ☐ Some animal contact  
Supplies and equipment have been left or used in animal or feed areas

← Previous Next →

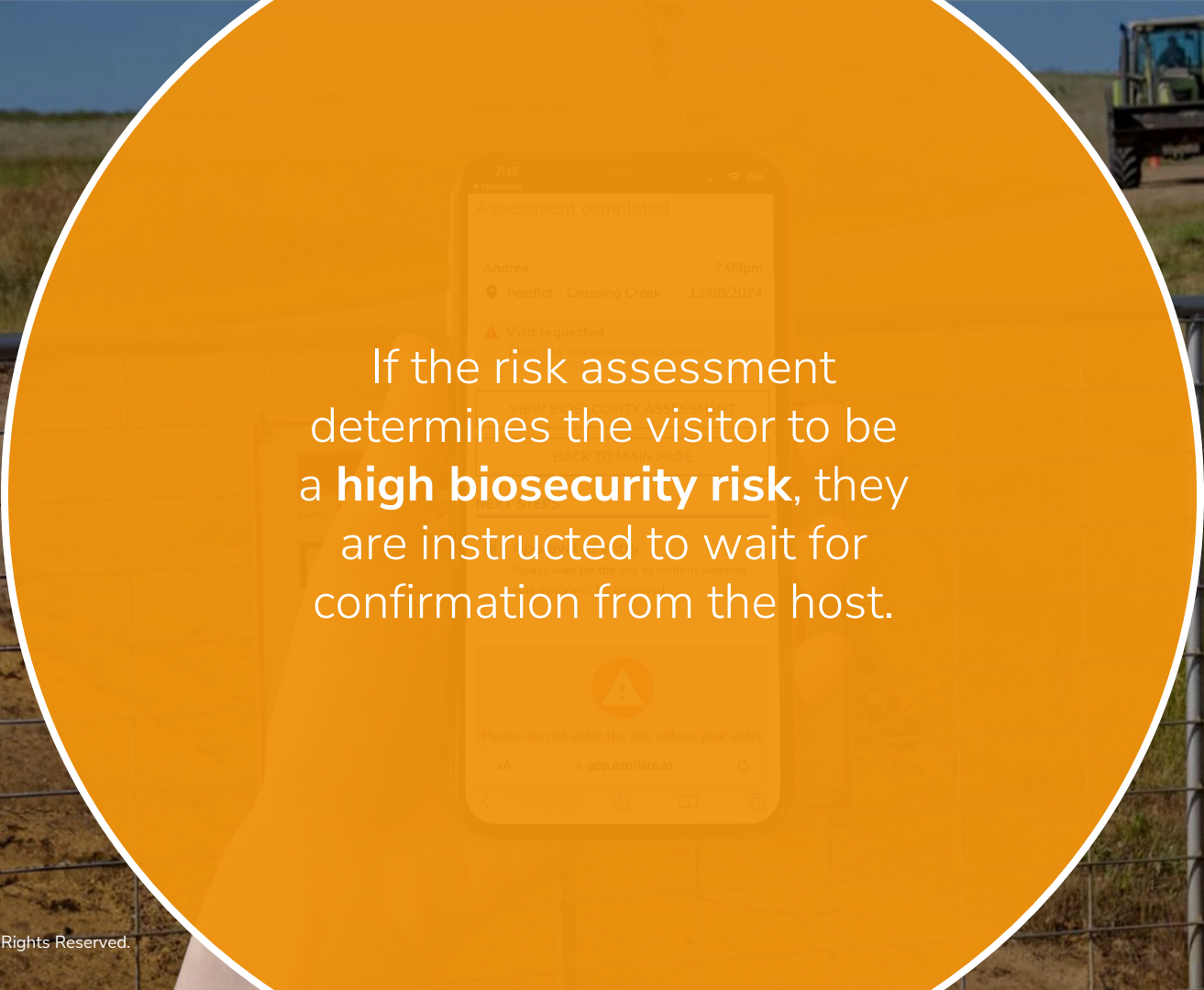
AA app.exoflare.io





**Low risk visitors** receive  
a SMS approval to enter.

The host can choose whether  
they receive SMS alerting them of  
low risk visitors



If the risk assessment determines the visitor to be a **high biosecurity risk**, they are instructed to wait for confirmation from the host.



# ExoFlare Solution

## For Farmers

Unique, site specific QR Code Sign at the farm/property Gate

Visitors sign in, answer a series of questions;

- Quarantine and Required Actions according to the Biosecurity Management Plan for the farm
- Specific requirements for that day, e.g. 'spray drift'

System generated Biosecurity Risk Assessment

- 'Low-risk, please enter', or 'high-risk, please wait'
- SMS notification for entry decision - can say 'no'

Visitor Log/Dashboard

- Record of each visitor, reason for visit, time and date, risk, and approval to enter





# ExoFlare Solution

## For Visiting Companies

Biosecurity Risk Assessment for every farm/property visit by an employee or contractor, based on:

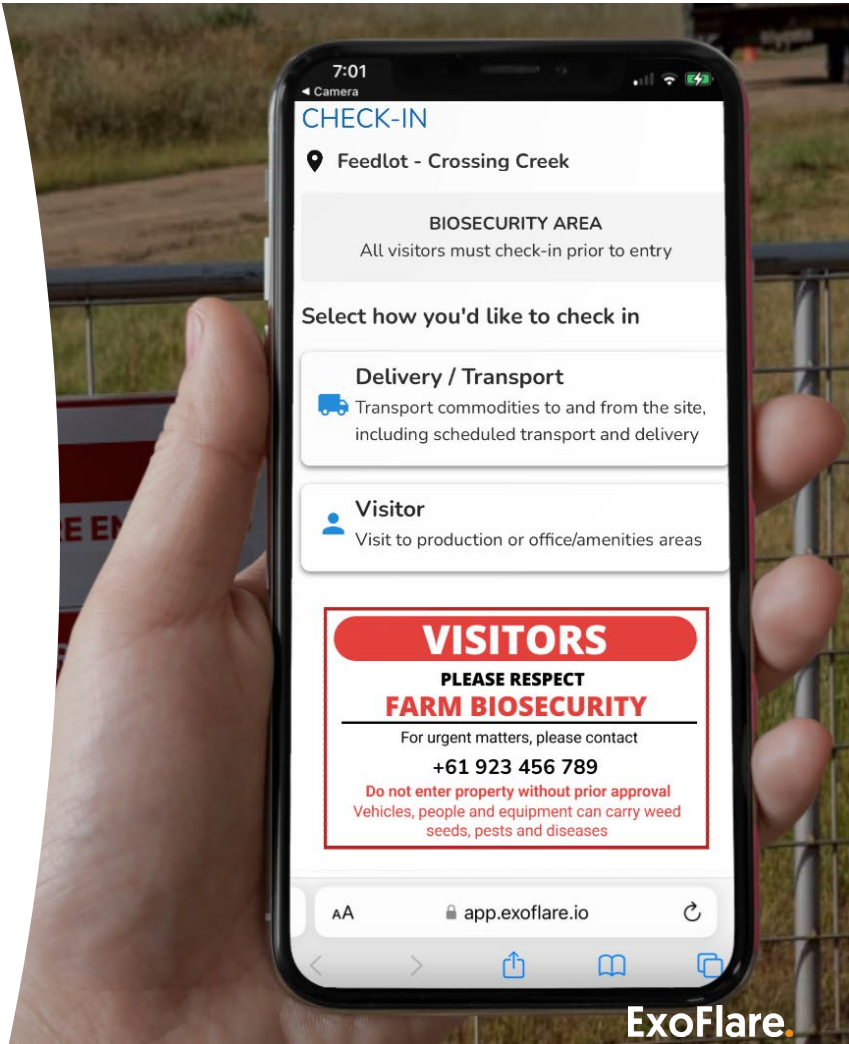
- Compliance with the place-based Farm BMP
- Company policy/best practice e.g. 'Come Clean, Go Clean'

Biosecurity Visit Register/Dashboard

- Every visit by every employee and contractor, to every farm/property visited, and whether they were
  - i) low risk or high risk, and why
  - ii) allowed entry or not allowed entry, and why.

Third party WHS, scheduling system integration

Independent third-party data source for audit



# EAD/EPPR Ready

## For Farmers

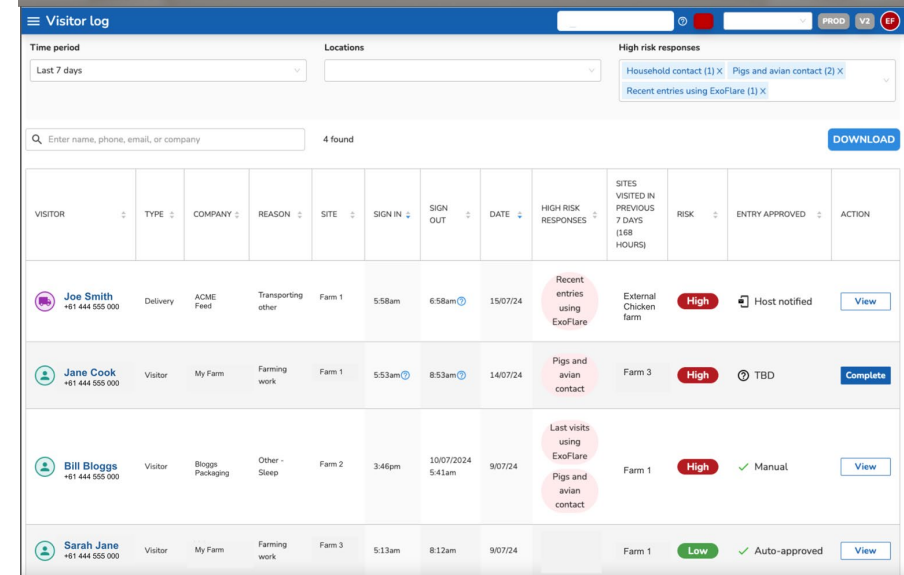
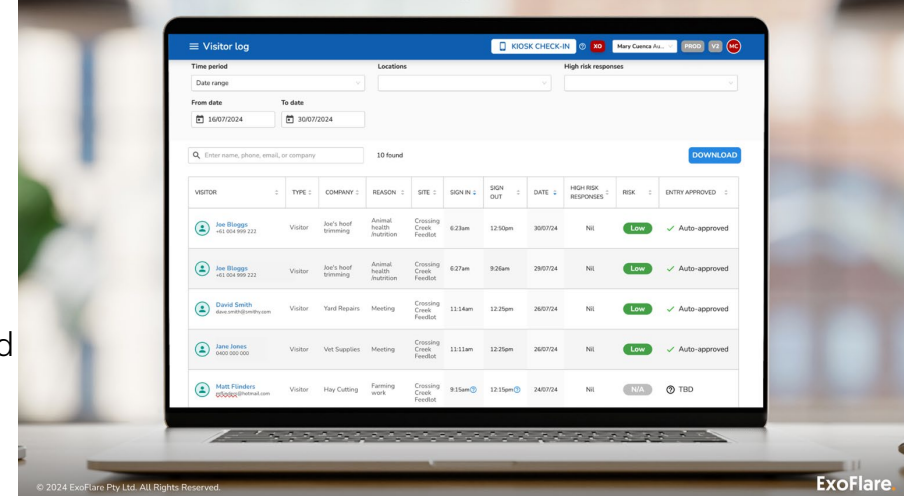
### Visitor Log/Dashboard

- Record of each visitor, reason for visit, time and date, risk, and approval to enter

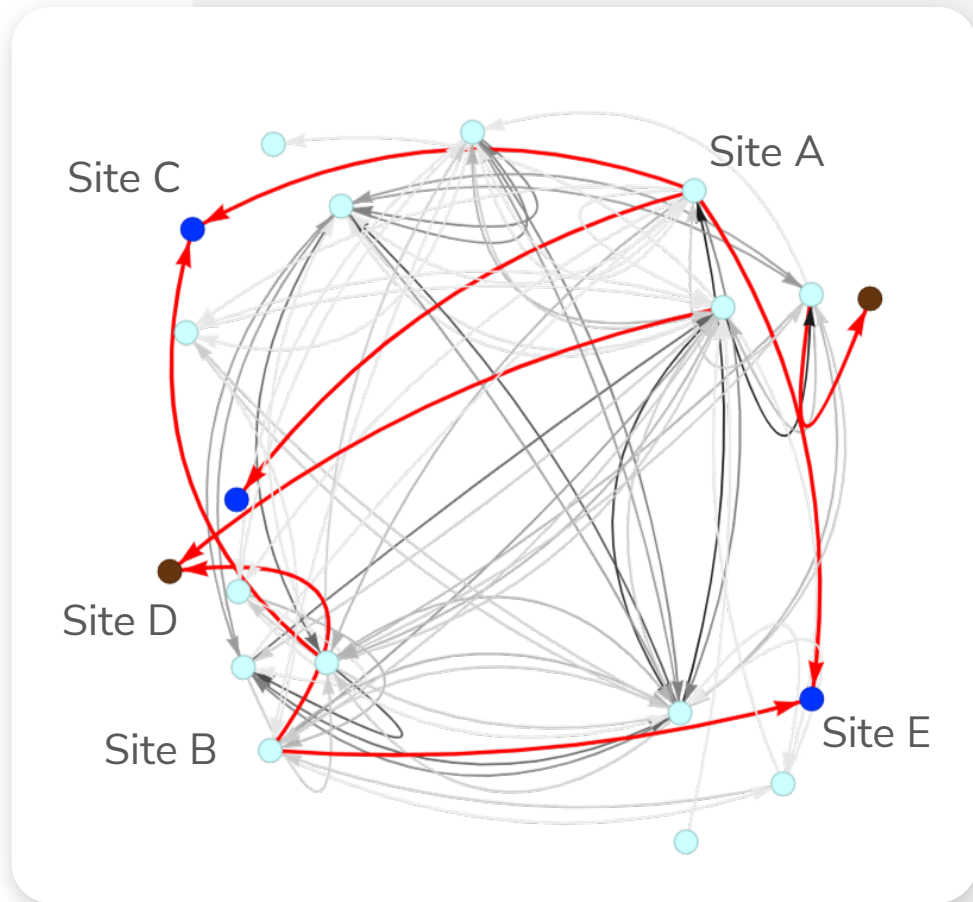
## For Visiting Companies

### Biosecurity Visit Register/Dashboard

- Every visit by every employee and contractor, to every farm/property visited, and whether they were
  - i) low-risk or high-risk, and why
  - ii) allowed entry or not allowed entry, and why.
- Integrated with third party WHS, scheduling system



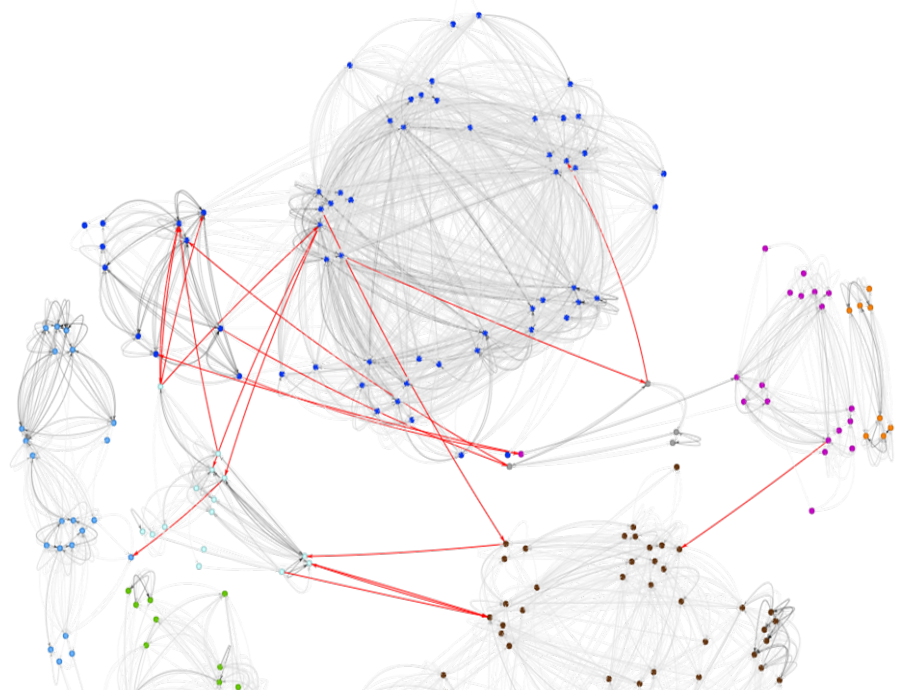
# *Harnessing the* **Network effect** of biosecurity risks



# Visualising System wide biosecurity risks

To protect farms and  
visiting entities

*Secures the entire network*



# Benefits

## *For Transmission and Generation Companies*

Improved social licence

Proactive uplift of biosecurity at farm and across a region

Active compliance with Farm Biosecurity Management plans for every farm visit/entry

Easier compliance and proof with your own Biosecurity policies

Reports for management/governance

Data/insights for continual improvement



ExoFlare

# Benefits

## *For Farmers*

Active and dynamic Biosecurity Threat Management for the farm, against their place-based Management Plan

- Can change required actions in response to place-based requirements - e.g. 'spray drift', 'fire danger' etc
- Can legitimately say 'no'
- It works for ALL visitors
- Have an upgrade path as Biosecurity Maturity improves in Australia





# Benefits

## *For Rural Communities*

Uplift of biosecurity across a region

Co-benefits of being ready at regional level for EAD/EPPR

